# CORAL

HOMES FOR CREATIVE MINDS

EMPOWERING THE ARTIST IN YOU

MODERN AMENITIES LIVE/WORK

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# CONCEPT from the DESIGNER

Gladys Margarita Diaz

"I want to create a place where people can find their inner creative- LIVE and exchange IDEAS to inspire each other."

#### MADRID HOUSE AT THE CORAL ROCK VILLAGE

The Madrid House property represents an exceptional opportunity to live in or expand an existing landmark property into a larger residence. This is part of a special community with a distinctive identity and historic significance.

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Live in a community that cares about you.

Enjoy the comfort of a single family home and the convenience of condo living.





Be part of something special .....find your inner creative.



Bring your pets.
Your kids.
Your elders.





#### Everyone is welcome.



- Site is one entire block along Milan Avenue. It is 23, 640 Sf. over half an acre.
- One Mediterranean Revival 1924 House in East.
- Four (4) 'Tiny House' 1930 Loft Cottages 650 sf. including porches in South.
- One (1) 'Ruin' former 1930 4 car garage to be restored as a Media Room/ Event Space in West.
- One (1) 'Bungalow' cottage with addition on North .

#### FIRST TIME AVAILABLE IN 25 YEARS

This is a matchless opportunity to live in a single family home with the benefits of condo living.

The Coral Rock Village community is rare and irreplaceable as an atmosphere and environment for living.

#### **FACTS**

- Live in the house play in the Village.
- Enjoy the benefits of condo living: lock the door and leave.
- Maintenance is done for you.
- Have fun living in a community with a creative vibe.
- Madrid House was updated in 2019. Impact windows and doors, new roofs, electrical, plumbing.
- Design details cathedral ceilings, custom 1924 tiles, Lutron smart home lighting and shade systems.

#### TAX BENEFITS FOR INVESTORS

#### 1031 Exchange Flexibility

- Coral Rock Village: Defer capital-gains taxes by swapping another rental or commercial property into one of our art-infused cottages—so you redeploy 100% of your equity immediately.
- Madrid House: If you already own an investment home, you can roll that into Madrid House—deferring gains and stepping into a high-demand, universal-access neighborhood designed for long-term value.

#### 100% Bonus Depreciation

- **Coral Rock Village:** Write off the full cost of Gaudí-inspired mosaics, all installations, or community amenity build-outs in year one, supercharging early cash flow.
- Madrid House: Any capital improvements—think the solid-wood cabinets, designer finishes, or added expansion—can be fully expensed upfront, turning renovation dollars into immediate tax savings.

#### **Permanent 20% Pass-Through Deduction**

**- Both Properties:** Whether you hold via an LLC, S-Corp, or syndicate, you'll permanently deduct 20% of net rental income—so only 80% of your profits are taxable, boosting your after-tax yield.

#### **Enhanced Section 179 Expensing**

- Coral Rock Village: Furnish creative studios or equip shared workspaces and deduct the full cost instantly.
- Madrid House: Upgrade with energy-efficient appliances or high-end finishes (Cuban tile, smart home tech) and expense them in year one for a bigger bottom-line boost.

#### TAX BENEFITS FOR INVESTORS

#### Mortgage Interest & SALT Deductions (Homeowner Focus)

#### - Madrid House Buyers:

**Mortgage Interest:** Deduct interest on up to \$750K of acquisition debt, lowering your annual tax bill and reducing effective monthly payments.

**State & Local Taxes:** With SALT caps raised to \$40K (for AGI under \$500K through 2029), homeowners in high-tax areas enjoy significantly larger deductions on property and state taxes.

#### **Looser Interest-Expense Cap**

- Both Properties (if leveraged): The interest deduction cap now uses EBITDA (Earnings Before Interest, Taxes, Depreciation and Amortization) letting capital-heavy renovations or expansions (whether mosaic facades or double-height foyers) generate larger deductible interest expenses.

#### Estate & Gift Tax Exemption Up to \$15 Million

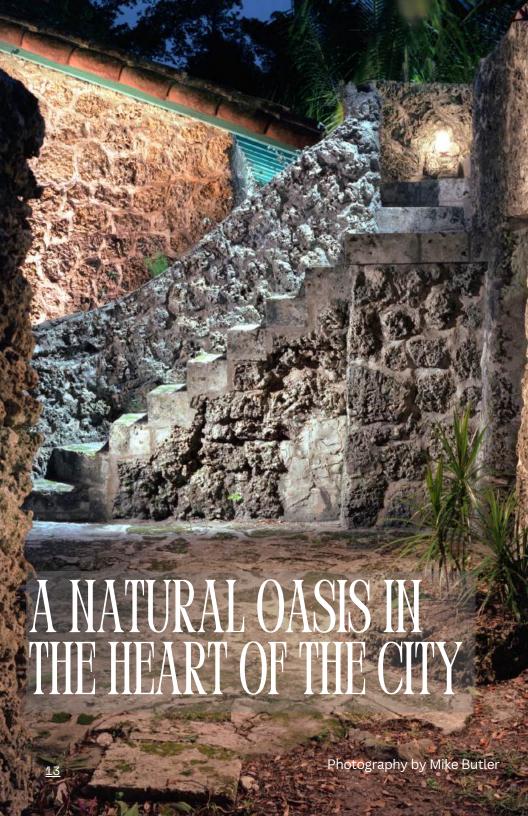
**- Both Properties:** Transfer units or whole houses to heirs tax-free (up from \$10 M), making intergenerational realestate planning for Coral Rock Village or Madrid House seamless and cost-efficient.

#### **Condo-Builder Accounting Relief**

- Coral Rock Village Developers: Spread project accounting over three years instead of two—easing "phantom income" on longer builds.
- **Madrid House Renovators:** If you're completing major expansions, this same three-year window helps smooth taxable profit recognition.



The Hory



## THE ZINSMASTER ESTATE AND THE CORAL ROCK VILLAGE

Warren Zinsmaster, an Ohio banker and real estate investor purchased the Mediterranean Revival house from the George Merrick development team in 1924 and moved in after the 1926 Hurricane.

Mr Z. built the Coral Rock Village in 1930 to house visiting faculty for the newly incorporated University of Miami. Mr. Z became the university's first comptroller and accounting professor and partnered with Dr. Bowman Ashe, the first president of the institution.



1510 MADRID STREET CORAL GABLES, FLORIDA Marren and Corinne Zinsmaster

#### CORAL ROCK VILLAGE

The architect, Dean Parmelee, was asked to design the community in 'Florida Style' to attract students and faculty to the fledgling University.

Coral Stone used to build the property came from the rock pit now Venetian Pool







Mr Z put his initials everywhere - on a plaque in each unit and on each entry door where they remain to this day.

#### THE EVENTS

Over the decades, this tucked-away haven has hosted an evolving cast of residents, from 1960s artists and free spirits to today's visionaries.

By the early 2000s, the property had fallen into disrepair—until it was carefully restored by architectural and urban designer Gladys Margarita Diaz.

Gladys enhanced its "grotto hideaway" vibe and was featured on HGTV show 'Small Space Big Style for reviving its original character.





For Art Basel 2007, She launched the first Coral Rock Artist-in-Residence program site installation program.

# CULTURAL ROLE

#### THE RUIN

- Enhance Cultural Venues:

   On-campus lodging for touring artists, guest lecturers, ensemble members
- Augment Museum and Performing Arts Programs: Seamless scholar housing tied to museum exhibitions, performances and educational initiatives
- Cross-Venue Activation: Host intimate workshops, pop-up performances, master-class residencies across all properties



#### The Ruin at the Coral Rock Village

Originally a 4 car garage for the 4 Loft cottages, it lost the roof in the 1970s and is ready tfor restoration as an event gathering place for residents.

#### COMMUNITY VIBES

Throughout its history, The Coral Rock Village and Madrid House have been a true community in the tradition established by Mr. Z.

Mr Z was a great host. He added a dance floor and a platform to hold a jukebox to host dance contests for his guests.





Since 2000 the community has celebrated Concerts, Easter Egg Hunts, Halloween, Nochebuena, The Super Bowl and many many BBQ s.





Toral Rock Tottages

#### AERIAL VIEW OF COTTAGES ROOFTOPS AND LOUNGE TERRACE





















A PRIVATE GARDEN JUST OUTSIDE THE BACK DOOR

Every cottage is unique: Cottage 1 is the first on the west as you enter the Coral Rock Tunnel. It has a large entry porch as well as a private garden in the back.

Cottage 1 also faces the West Garden common area. Flooring is the original quarry tile.

The West Garden has space for planting an herb and vegetable garden, enabling residents to create an urban garden.







#### A SITTING AREA JUST OUTSIDE THE BACK DOOR

Every cottage is unique: Cottage 2 is the first on the east as you enter the Coral Rock Tunnel. It has a large entry porch as well as a small sitting area and terrace outside the back door.

Cottage 2 faces the east garden, terrazzo dance floor and a fountain. Flooring is the original quarry tile.

The East Garden is the gathering place for events.







#### THE RUIN IS JUST OUTSIDE THE BACK DOOR

Cottage 3 is directly in front of you as you enter the tunnel and sits across from the mailbox center. It has a large entry porch, marble floors, granite countertop island, wood kitchen cabinets, Fisher Paykel dishwasher drawer.

Cottage 3 faces the West garden, and opens up to a sitting area and the Ruin just outside the back door.

The Ruin is another gathering place for events.







#### THE STAIRS TO THE ROOFTOP TERRACE ARE JUST OUTSIDE THE FRONT DOOR

Cottage 4 is after the tunnel in the small courtyard. It has a large entry porch, marble floors, stone countertop island, wood kitchen cabinets, Fisher Paykel dishwasher drawer.

Cottage 4 faces the steps to the rooftop terrace just outside the front porch entry.

The Rooftop Terrace is another gathering place for events.



#### TYPICAL FLOOR PLAN

Cottage 3



#### TYPICAL FLOOR PLAN



Financial Info When doing improvements property must address any requirements for historic preservation and hurricane protection such as impact windows, doors and roofs.

- This will reduce the property insurance significantly. Detailed budget available upon request.
- Cottages have walls 16 inches thick and are considered structurally very solid and soundproof.

  Roof members and roof tiles are embedded in concrete.
- There is no state requirement for a Condo Structural Integrity Study for properties less than 3 stories
- HOA Fees and Reserves details available in Condo Documents.
  - Property taxes based on existing assessment.
  - Ten-year historic tax freeze to be applied.

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#### Acquisition, Hurricane Strengthening & Improvements:

Total Investment:	\$ 2.518.796
and Site Improvement Work	\$ 410,796
Restoration, hurricane strengthening	
Acquisition Cost	\$ 2,108,000
Acquistion and Restoration.	



#### **Optional Multiple Potential Revenue Streams**

- Rentals: Comparable annual rentals at \$3/4K per month with low maintenance fees.
- **Short-Term Residencies:** Premium rates to arts patrons & museum guests
- Boutique Rentals: Corporate executive housing during cultural events
- Event Hosting: Art exhibitions, intimate recitals, master-classes, photo shoots at premium dayrates

Annual Income:	
Rental Income	\$ 144,000
Event Income	\$ 6,000
Educational Activity	\$ 3,000
Total Potential Revenue	\$ 153,000
Annual Expenses:	
HOA Fee inc. Reserves	\$ 30,157
Estimated Property Taxes	\$ 12,000
	\$ 42,157
Net Operations Surplus:	\$ 110,843

### Detail of Expenses

H.O.A. COSTS

4

Per unit

Annual 4 Cottage

Units

Maintenance w/reserves

\$

628 \$

30,157

Administration

Business Tax, Corp Fee

Fiber Optic Cable

Wifi individual ea unit

Insurance (Casualty &

Windstorm)

Flood insurance not required

Maintenance

Management

Repairs

Security

Site Electricity

Solid Waste

Water

Includes Per Unit Monthly

Average \$39

Reserve items

**Building Painting** 

Annual

Coral Rock Walkways

Can be included w initial capital

investment

Cast Iron Pipe Lining

Can be included w initial capital

investment

HVAC is responsibility of each

unit

Roofs are responsibility of each

unit

Site Sprinklers on well

**Property Taxes** 

Each unit is free standing single

family home

3,000 \$

12,000

Tax Freeze for historic landmark

requested

TOTAL ANNUAL EXPENSES

\$ 42,157



# Arts Legacy Investment Strategy through a Foundation: Provide affordable housing for artists during Art Season.

#### **NOTES:**

- Cottage units can be rented at market for 6
  months and at discount or no-cost to artists for
  Art Season Nov March (6 months).
- 2. <u>Revenue for 6 months covers costs</u> and provides surplus for event operations.
- 3. Rental rates based on current market
- 4. <u>Events celebrated historically</u> include: Super Bowl, Fourth of July, Halloween, Xmas and New Years.
- 5. <u>Exhibitions on site</u> to be determined by Art Committee.
- 6. <u>Educational:</u> after school art classes, paint with a twist, life drawing.

#### Mhy Trivest as an Arts Latron?

- @ Arts 501 C-3 Donation Investment Highlights
  - Total Price: \$2.52 (all four cottages plus funds for restoration)
  - Individual cottages can be named for separate donors at \$630 K
  - Flexible Acquisition Structure:
    - Via your own foundation, LLC, or direct purchase then lease to Arts Organization or Museum
  - Cultural & Tax Advantages:
    - Anchor your legacy as a patron of the arts
    - Potential for charitable deductions or favorable cost recovery
  - Turnkey Programming:
    - Ready to integrate with arts venues, museum residencies, pop-up events

#### Why Do This?

- Cultural Leadership: Elevate your brand as a visionary arts patron
- Programmatic Control: Curate resident selection, duration, and creative output
- Community Impact: Strengthen Coral Gables' creative ecosystem
- Competitive Edge: Unique asset class with blended real-estate and philanthropic returns
- Non-profit eligibility for tax advantaged investment strategies for donors and grant eligibility.

#### INVESTOR LEGAL AND TAX DISCLAIMER

- •The information provided herein is for informational purposes only and does not constitute an offer to sell or a solicitation of an offer to buy any securities or investment products.
- •Information contained in this document should not be construed as legal, tax, investment, financial, or other advice.
- •Prospective donor investors are strongly encouraged to consult with their own accounting, tax, and financial professionals regarding the potential implications and suitability of any investment or transaction described.
- •Section 170(c) requirements: donor must obtain a qualified appraisal; Foundation shall provide a gift acknowledgment.
- ArtLab Foundation (proposed art legacy site operator) retains exclusive rights to use the property for its charitable purpose; no personal benefit to donor.
- •UBI (unrelated business income) rules: Foundation will avoid unrelated trade or business income by limiting permitted uses (no commercial rentals beyond programming).

Neighborhood



#### Granada Golf Course

An 18-hole public course minutes away, perfect for quick rounds, scenic strolls, and friendly tournaments.

#### The Coral Gables Country Club

City owned club with golf, tennis, pool & dining venue offering upscale leisure and networking.



# 37 37

#### **Venetian Pool**

Iconic Mediterranean-style coral rock quarry pool for family swims, relaxation, and community events.

